



# REGIONAL ALLIANCE

## N O T E S

FALL 2016

**A PUBLICATION OF THE REGIONAL ALLIANCE FOR SMALL CONTRACTORS, INC.**

The Regional Alliance for Small Contractors, Inc., the premier construction industry partnership led by major construction firms and public agencies that support and advocate industry participation by minority and women-owned business enterprises

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## The Regional Alliance Joins \$3 Billion One Vanderbilt Project Team

The Regional Alliance for Small Contractors (RASC) will provide M/WBE Contract Compliance & EEO Services for One Vanderbilt, the 1,401-foot tall commercial office building rising a block west of Grand Central Station. Working together with mega developer SL Green, New York City's largest office building landlord, and construction manager Tishman Construction Corp., RASC will help minority and women contractors to gain contract awards on this \$3 billion project. "We are very pleased to be a part of the groundbreaking revitalization of East Midtown," says Earle J. Walker, RASC Executive Director. RASC Chairman Jay Badame and President of Tishman Construction Corp. of NY, NJ & PA adds "By demonstrating a tremendous commitment to an area of New York that needs new building, SL Green is transforming a neighborhood and that's something we are always proud to be a part of."

One Vanderbilt will include a new transit hall and waiting room at the base of the building, a new 14,000 sq. ft. pedestrian plaza on Vanderbilt Avenue, and enhanced access into and out of the Grand Central complex. Additionally, SL Green is providing \$220 million in transit improvements for Grand Central Terminal. 



## Regional Alliance 24th Annual Awards Luncheon



from left - RASC Chairman Jay Badame, President & Chief Operating Officer, Tishman Construction Corp. of NY, NJ & PA.; Richard Kennedy, President and CEO, Skanska USA Building, Inc.; Earle J. Walker, RASC Executive Director.

Beautiful summer weather accompanied guests to this year's Annual Awards Luncheon at the Lighthouse, Chelsea Piers. Early arrivals commingled on the Hudson River terrace. The pace quickened as contractors, public agency staff, and major construction firm executives reached out to new acquaintances and old colleagues alike. Soon it was time to seat the tables and begin the day's proceedings. Regional Alliance Executive Director, Earle J. Walker, extended a hearty welcome to the crowd, followed by Rev. Dr. Richard O. McEachern's Invocation and a bravura rendition of the national anthem by Port Authority alumnus Fred Myers.

Guest speaker Alphonso B. David, Counsel to New York Governor Andrew Cuomo, provided a crisp declaration of Governor Andrew Cuomo's commitment to 30% M/WBE participation goals for major New York authorities' construction projects. "We



## Executive Director's Note



**Earle J. Walker**

*Executive Director  
Regional Alliance  
for Small Contractors*

The Regional Alliance for Small Contractors (RASC) celebrates its 25th Annual Awards Luncheon next year. RASC was the brainchild of visionary public agencies, the Port Authority of New York & New Jersey and NJ Transit prominent amongst them, together with major private construction corporations that resolved to improve the competitiveness of small, minority, and women contractors in the region. The Regional Alliance for Small Contractors has been led since then by a virtual "Who's Who" of construction industry leaders including Peter M. Lehrer, Lehrer, McGovern Bovis (Lend Lease (U.S. LMB, Inc.); the late John L. Tishman, Tishman Construction Corp. (an AECOM Company); the late Frank Ross Sr., Chairman and Chief Executive Officer of HRH Construction Corp.; Kurt A. Goddard, Executive Vice President, Bechtel Infrastructure Group.; Milo Rivero, P.E. Ph.D, President STV Construction, Inc.; and presently Jay Badame, President & Chief Operating Officer, Tishman Construction Corp. NY, NJ & PA (an AECOM Company).

Initially, the major construction firms provided pro bono staff professionals to develop business training manuals and provide classroom instruction for our award winning Managing Growth® program, as well as, consulting services for the RASC Loaned Executive Assistance Program (LEAP). Over 20,000 firm owners and their staff have benefited from these services over the years. The RASC Financing Small Contractors (FiSC) program assisted contractors to receive aggregate surety lines of credit totaling \$150 million. Our FiSC lending program sponsored by NJ TRANSIT also assisted 58 small, minority, and women contractors to obtain over \$25 million in financing with Fleet Bank (now Bank of America) and other regional lenders.

In recent years, RASC has provided M/W/DBE & EEO Contract Compliance and Community Outreach services to Delta Air Lines, JetBlue Airways and Continental Airlines and helped M/W/DBEs secure bid awards on multi-billion dollar airport construction projects at JFK International Airport and Newark Liberty International Airport.

Currently, RASC is part of the team building the \$3 billion One Vanderbilt skyscraper opposite Grand Central Station in East Midtown Manhattan. The mega-developer of the project SL Green has signaled a strong commitment to the meaningful participation of minority and women contractors on this groundbreaking venture.

For over a quarter of a century, RASC has a well-earned brand for comprehensive and effective M/WBE technical assistance services. We wish to thank our Board of Directors, membership, clients, and staff, for their generous support of the RASC mission to improve the competitiveness of M/WBES.

*Regards,  
**Earle J. Walker,**  
Executive Director*

## RASC Construction Management Certificate Program sponsored by NJ Transit



*46 students complete the RASC Construction Management Certificate Program, Instructor Teresa Malihan.*



# CHARTER PROFILE

## Certified Site Safety of NY, LLC



According to POLITICO The NYC Department of Buildings issued 4,580 stop-work orders during the first six months of 2016, compared to 3,738 during the same time last year, according to data maintained by the agency. That marks a nearly 23 percent increase in a year. These stop-work orders immediately halt work until fines are paid to the City and problems identified by inspectors are rectified. Meanwhile, Manhattan prosecutors are pushing to bring criminal charges against builders they say have sacrificed worker safety for profits. These two trends underscore the importance of comprehensive site safety management.

RASC Charter Member, Certified Site Safety of NY, LLC (WBE/DBE), is a full service construction site safety, inspection and risk management firm. "Our Risk Management division guides and counsels our clients to address observed


potential risks as discovered, monitored and documented by our trained professionals. The benefits include decreased insurance premiums and legal fees, fewer violations and stop-work issuances, and increased worker morale and awareness," explains President, Lianna Imbrogno. Risk management staff include NYCDOB licensed Site Safety Managers/Coordinators, FDNY Construction Site Fire Safety Managers, Qualified Persons for Site Safety, Certified Safety Personnel, Traffic Managers, HSE Professionals, licensed Superintendents, and Mechanical & Electrical inspectors.

The firm's in-house staffing also includes Professional Engineers and Registered Architects to address your engineering, project planning and safety needs, providing site safety plans and engineering designs addressing all aspects of the construction process, from pre-construction through occupancy.

The Safety Training division provides a wide array of OSHA, NYC DOB and FDNY training courses. Our OSHA 500 instructors have comprehensive knowledge of local and federal standards. An approved provider of NYC DOB training includes 40 hr. Site Safety Managers and Scaffolding training as well as FDNY Construction Site Fire Safety Manager training in addition to various OSHA courses including OSHA 10 and 30 hr., and First Aid/CPR courses.

In May of this year, the International Association for Continuing Education and Training (IACET) awarded Certified Site Safety the prestigious Accredited Provider designation. IACET Accredited Providers are the only organizations approved to offer IACET Continuing Education Units (CEUs). "Our programs are designed to provide the most comprehensive training possible on the market to help individuals and businesses satisfy federal, state and local laws and rules regarding workplace safety," affirms Ms. Imbrogno.

The firm has worked on many high profile projects including the World Trade Center, Bank of America Building, Carnegie Hall, JFK Airport Redevelopment, MTA East Side Access Project, Queens Borough Bridge, 91<sup>st</sup> Street, SW Brooklyn Marine Transfer Stations, and several of the NYC DEP Waste Water facilities.

As a Certified Woman Business Enterprise and Disadvantaged Business Enterprise with the State of New York, NYC Small Business Services, Port Authority of NY & NJ, State of New Jersey, and Westchester County, Certified helps to meet W/DBE mandated goals for government contracts. Visit [www.CertifiedSiteSafety.com](http://www.CertifiedSiteSafety.com) for information. 



President, Lianna Imbrogno (right).

Continued from Cover

# Regional

# 24th Annual Awards Luncheon

will hold prime contractors accountable for failing to meet Article 15A requirements," he added. Jay Badame, RASC Chairman, President & COO, Tishman Construction Corp. NY, NJ & PA, took the podium afterwards and spoke about the unprecedented construction activity the City was experiencing and that his firm and competitors in attendance, like Lend Lease, Skanska, HAKS, Gilbane, were working toward significant M/WBE participation on their projects.

After lunch, Skanska USA Building, Inc. President and CEO, Richard Kennedy, presented an extensive review of the LaGuardia Central Terminal project where Skanska has partnered with Walsh on its construction. He pointed out, "Skanska-Walsh has awarded over \$150 million toward meeting Governor Andrew Cuomo's 30% M/WBE participation goal for the new LaGuardia Airport Central Terminal project."

This year's awards highlighted three outstanding firms: Woman Contractor of the Year, Toni A. Deranleau, President, Otone Mechanical Construction, Inc.; Consultant of the Year, Shalini Mohan, AIA LEED AP, President, SM Design & Consulting PC; and Engineering Contractor of the Year, Sanjay Naik, P.E., President, Naik Consulting Group, PC.

RASC Executive Director presented the awards to the recipients and at the conclusion of the program invited everyone to next year's RASC 25th Anniversary Awards Luncheon. We hope you will join us in this landmark celebration! 🌱

## Sponsors

- Delta Air Lines, Inc.
- Lend Lease (US)
- Construction LMB, Inc.
- Port Authority of NY & NJ
- Otone Mechanical Construction Inc.
- STV, Inc.
- Tishman Construction Corporation,  
an AECOM Company

## Patrons

- Con Edison
- HAKS
- SM Design & Consulting PC



RASC Executive Director, Earle J. Walker, Shalini Nohan, AIA LEED AP



Michael Massiah, Director of Management and Budget and Glenessa Gordon P.E., Manager Business Initiatives and Planning Analysis, Port Authority of NY & NJ



Nayan Parikh, P.E., President, Ashnu International Inc., Earl J. Walker, Sanjay Naik, P.E., President, Naik Consulting Group, PC.



# Alliance wards Luncheon



RASC Board Member Robert McCloud, President, The McCloud Group



Alphonso B. David, Counsel, Office of New York State Governor, Andrew M. Cuomo



Earle J. Walker and RASC Board Member, Deborah Bradley, President, Deborah Bradley Construction & Management Services, Inc.



Earle J. Walker, RASC Executive Director and Toni A. Deranleau, President, Otone Mechanical Construction, Inc.,



Sanjay Naik P.E., President, Naik Consulting Group, P.C., Earle J. Walker, RASC Executive Director.

# Congratulations!

**Regional Alliance Charter Member**

**Nayan Parikh, P.E.**

**Elected Executive Vice President of NAMC**

**N**ayan Parikh, P.E., President, ASHNU International Corporation, a general contracting firm, has been elected Executive Vice President of the National Association of Minority Contractors (NAMC). Founded in Oakland, California in 1969, NAMC is the oldest minority construction trade association in the United States, with an annual project capacity of over one billion dollars nationally. NAMC assists its members to build capacity, providing access (contract & resource opportunities), advocacy (legislative impact), and contractor readiness (training, capacity building, and growth). The association endeavors to accomplish its overarching goals in collaboration with major corporate partners, strategic alliances, and public agencies. "I am excited about this opportunity and hope to help build upon the excellent work that NAMC has done to address issues impacting minority contractors," states Parikh.

Nayan began his career as a Civil Engineer in India, before migrating to the USA. In his new homeland, he began



his career as an estimator for a small construction company, before quickly finding his own direction to become the founder and Managing Director of Ashnu International Corporation (AIC), an M/S/DBE construction and management firm in New York.

Parikh's vision, entrepreneurial aptitude, civil engineering background and broad range of expertise have made AIC a brand

name within the construction industry. His company has notched many well-known projects including Hurricane Sandy repair at Coney Island & Rockaway Beaches, multiple school renovations for New York City School Construction Authority, and Metropolitan Transportation Authority Signal Modification projects. Other completed projects include the Manhattan Family Court at 80 Center Street, HPD Office Renovation at 100 Gold Street, a Grand Central Terminal Employees Facility, Renovation of City Hall-Phase II, and Exterior Masonry Repairs, Roof Replacement and Lobby Entrance upgrades for the NYC Housing Authority Linden Houses, NY.

Serving community comes naturally to Nayan Parikh. From his first days of being a new immigrant until today, he has been involved giving his time, knowledge and judgement to non-profit and professional organizations. From 2011-2013, Nayan was President of SIAEA (Society of Indo American Engineers and Architects); a tristate professional organization with over 1,000 members. 📶

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THE  
**Regional Alliance**  
FOR Small Contractors



## Have you visited RASC's Website lately?

Access the most up-to-date Managing Growth® course listings, calendar dates, and events.

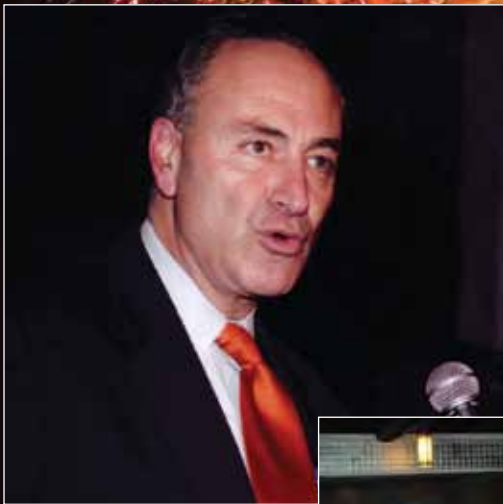
Quick and easy registration and payment for upcoming events. Get the latest contract opportunities and contact information.

**[regional-alliance.org](http://regional-alliance.org)**



25<sup>th</sup>  
Anniversary

# RASC Annual Awards Luncheon



# COMING FALL 2017



# LOOK AHEAD Spring 2017 Contractors' Clearinghouse

**Hosted by Con Edison**  
4 Irving Place, 19th floor Auditorium  
New York City, NY

The Contractors' Clearinghouse offers the chance to meet and speak one-on-one with representatives from numerous public agencies and private firms in the NY/NJ region in one location.

Network with old friends and establish new contacts.



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Please contact: Paola Camargo 212-268-2991 or visit our website: [www.regional-alliance.org](http://www.regional-alliance.org)

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Regional Alliance Notes

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FOR  
Small Contractors  
*Building Tomorrow's Partnerships Today!*



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